



RENTAL SCHEME WITH PURCHASE OPTION

- No obligation to buy
- Payments can be offset against purchase
- VAT free purchase option.
 - Is it expensive? No - costs start from just £12/month.
 - Any obligation to buy? No - If it doesn't work out, just return the instrument and cancel the agreement.*
 - Long term commitment? No - the minimum period is just three months. There is no maximum period.
 - Any hidden costs? No - your hire fee includes insurance, maintenance** and VAT.
 - Is the scheme flexible if I want to purchase? Yes - Up to six months hire payments can be offset against purchase at the standard discounted selling price. If eligible, you can also purchase via the VAT free scheme. (See 'What if I decide to buy an instrument'.)
 - If you don't wish to purchase by the end of the sixth month you can simply carry on hiring indefinitely and, if you subsequently decide to purchase, a maximum of six months payments can be deducted.

What if I decide to buy an instrument?

If you wish to purchase, you have three options:

1. You may deduct all your payments to date (up to a maximum of 6 payments) from the current (already discounted) standard price of the instrument that you have hired.
2. If eligible for the Assisted Instrument Purchase Scheme (AIPS), you may deduct all payments to date (up to a maximum of 6 payments and not including the VAT) from the standard VAT free price of the instrument that you have hired.
3. If you wish to upgrade to a higher level instrument of the same type from the John Packer range, then 50% of your hire payments (up to the end of the 6th month) can contribute to the purchase price.

For maximum cost effectiveness, we recommend that you make your purchase at or before the end of the 6th month so that all your hire payments will contribute to the purchase of the instrument. Please make a note of the relevant date as no reminder will be sent.

N.B. You are not obliged to purchase the hired instrument or upgrade to another JP model. For example, you may hire a JP011 flute and ultimately purchase another make or model. However, the deductions available (up to six months hire payments) only apply to the purchase of the instrument that has been hired or an appropriate JP upgrade.

How does it work?

Complete a simple form and make your advance rental payment (3 x the monthly payment) by credit/debit card. This takes care of the first three months and your ongoing hire is paid by low cost standing order starting on month 4.*** If required, your instrument can be sent direct to you by courier (standard carriage charge £10).

With our long experience, we appreciate that most of you will be hiring an instrument as something of an experiment - to see if you or your child take to being a musician. Because our hire scheme is very popular we often have hire instruments returned if things haven't gone to plan. Where we have ex-hire stock available we will always use that as a first option so that you get the benefits of lower purchase prices if the 'experiment' is successful. Ex-hire instruments are graded into two categories - A and B. Both are mechanically sound. A grade are cosmetically close to new. B grade show more signs of previous use' and are priced accordingly. Our ex demo instruments are fully refurbished, low mileage and, while they may not be as shiny as their new counterparts, they still have a full 12 month guarantee against mechanical problems. They can be bought via the Assisted Instrument Purchase Scheme to get the VAT off, making themselves an inexpensive way into the student market. As ex-hire stock is not always available, the automatic process assumes a new instrument and completes the form accordingly. If ex-hire stock is available, we will contact you and amend the paperwork with the reductions.

These are our preferred hire instruments. However, instruments supplied may vary according to availability. Monthly hire charge includes VAT, insurance and maintenance. Prices and specifications subject to change without notice or obligation. E. & O. E.

* Given that all the terms of the agreement have been adhered to at this point. The instrument must be returned in good order.

** Does not include damage caused by negligence, misuse or abuse. Carriage costs are not included.

*** For security purposes, we require that you are a credit/debit cardholder and that you provide two forms of current identification.

N.B. This is not a hire purchase scheme where title to the goods automatically transfers after a specific period has elapsed or after a specific number of payments have been made. It is a hire scheme with an option to purchase. It is interest free if you purchase at or before the end of the sixth month of hire.

[Click here to see the terms and conditions that apply.](#)

If you are interested in hiring an instrument from us, [click here for our online form.](#)